

Francis Morris

*Experienced Business & Web Strategist - Creator of
SMART Web Sites & Productivity Solutions since 1994*



HOW I FIT IN

I believe my expertise & talents can best help the organisation in the following areas;

- Building rapport / inspire trust with a diverse array of individuals
- Business Strategy & Project Management
- People, Networking & Communication skills
- Great understanding of interfacing/integration, experience with SOA, ERP, CRM, SaaS & many CMS's
- Digital / Online / Web services / ICT environment with focus on sales and/or integration
- Strong Problem Solving / Analytical skills
- Prototyping out designs and program flow



SPECIALITIES

- ✓ **Creating business process management web solutions**
- ✓ **Making individuals/departments work better together**
- ✓ **Building up and training organisations [sales / tech / service / marketing]**
- ✓ **Excel in Sales & Negotiation, always with the approach of creating win-win-win**
- ✓ **Loving people & anything tech**



SKILLS & EXPERIENCE RELATED TO THIS POSITION

- 10+ years of running a Digital Web Agency, doing business with a large amount of various industries
- 15 years of continuously upping a high IQ and EQ with an entrepreneurial streak
- 20+ years of excellence, bridging the gap between technical and non-technical resources
- 20 years of outstanding presentation, written and verbal communication skills
- 30 years of having a team-player mentality in addition to being self-motivated and driven to succeed

I AM AT MY BEST WHEN...

... I get to solve complex problems with specific goals outlined. I love curved balls and when needed, I can definitely take stress, but prefer good forward planning to avoid it for everybody's well being.

I get energised, working with other positive and solutions-oriented people.



ABOUT ME

Understand More [How I Can Help You here](#)

To see some of my work - connect with me on LinkedIn (use link below)

LinkedIn / www.linkedin.com/in/morrisfrancis - Email / francis@askmorris.org